

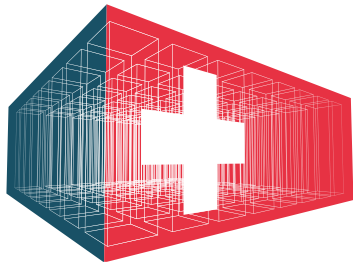
SWISS
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Interview



INTERVIEW **Gürler Günes, Teckentrup Switzerland AG**

Security that grows with you: Tailor-made door solutions for modern data centers.



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CUSTOMER FOCUS AND SECURITY

5 questions for Gürler Günes, Head of Sales at Teckentrup Schweiz AG

Data centers place the highest demands on security, fire protection, and future-proofing. In this interview, Gürler Günes explains how close cooperation and certified special solutions result in tailor-made door systems for demanding data center projects.



GÜRLER GÜNES IN INTERVIEW:

"Customer focus and security are paramount in data center projects. Through close communication with our customers and partners, we develop certified door solutions that meet the highest security requirements and at the same time respond flexibly to project-specific needs."

TECKENTRUP
DOOR SOLUTIONS

1. How do you implement close cooperation with our customers and partners in your daily work?

Close cooperation with our customers—especially data center operators—is a central part of our daily work. Even in the early stages of a project, we are in close contact with planners, general contractors, and operators in order to gain a precise understanding of specific requirements for security, fire protection, and special solutions.

2. How do you ensure that the solutions you develop meet both current and future requirements?

Data centers are subject to constant change – both technically and in terms of regulations. That is why we consistently develop our special and fire protection doors based on current standards and with a view to future requirements.

Thanks to our international experience and the use of tested, certified fire protection systems, we ensure that our solutions offer the highest level of safety today while being flexible enough to allow for future adjustments or expansions.

3. What does it mean for you personally to act flexibly and agilely, and how do you implement this in your work?

For me, flexibility and agility mean responding to customer-specific requirements quickly, reliably, and in a solution-oriented manner. In the data center environment in particular, there are often project-specific special solutions – be it in terms of dimensions, resistance classes, or combined safety requirements.

Thanks to our high level of vertical integration and technical expertise, we can efficiently implement such requirements and offer our customers practical, safe solutions.

4. How do you work with your partners to ensure that all projects meet the highest safety standards?

Safety is a top priority at Teckentrup. We work exclusively with experienced partners and rely on tested materials and certified systems. Our fire doors for data centers meet international standards and are regularly tested. Through clear quality processes, technical coordination, and close cooperation with all project participants, we ensure that every project meets the highest safety and fire protection requirements – both in Switzerland and worldwide.

5. What future trends or challenges do you see, and how are you preparing for them so that you can continue to offer your customers the best solutions?

One of the biggest challenges in the data center sector is the increasing importance of holistic security – from fire protection and physical access control to operational safety. We are seeing a clear trend toward specialized doors that have to meet several requirements at the same time. Teckentrup is prepared for this by continuously developing our products and leveraging our international experience in data center projects to offer our customers secure and sustainable solutions in the future.



We are shaping the future of Switzerland's digital infrastructure.

SDCA is the association of all Swiss data centers in all regions of Switzerland. SDCA represents the interests of its members, in particular data centers, vis-à-vis political authorities.

Through industry-specific events and active public relations work, we aim to improve the perception of the industry in society and politics.



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